

### SOUTHWELL VISITS CHINA

Southwell President visits China to verify quality control from offshore suppliers.



*"The factories we work with in China are as clean and organized as any I've seen in the U.S.A."*

*~ Rick Van Rikxoort, President*

### Aquarium of the Pacific

Aquarium of the Pacific in Long Beach California opened the new **Molina Animal Care Center** with several large holding tanks used for quarantine areas for fishes and marine mammals. Southwell supplied removable round-tube handrail to surround these tanks. The handrail was painted a custom colour: *moon shadow*, to match the surroundings.



Visit: <http://www.aquariumofpacific.org/exhibits/animalcarecenter>

### WESTOWER FRP SHROUD

With the ever increasing demand for cellular towers, cellular providers are hiring companies like **Westower Communications** from Surrey, BC to install FRP shrouds. The low RF value of FRP allows the shrouds to offer protection from the wind and blend the installation into the aesthetic of the building without causing interference to the cellular signals.



*Westower Installation at 4<sup>th</sup> and MacDonald in Vancouver*



*FRP Panels and structural materials were used to build a shroud around the cellular antennas.*

## CHEMAINUS – CROFTON

The district of North Cowichan on Vancouver Island issued a tender for upgrades to two biosolids facilities in their district. Chemainus and Crofton were to receive these upgrades. Southwell submitted a competitive quote for FRP railing, stair treads and decking to **D Robinson Contracting** who won the bid to be the general contractor on this project. Southwell assisted D Robinson by working through changes in equipment and dimensions from the original drawings to complete this project.



The lightweight, side-mounted square-tube handrails used for the platforms and walkways were shipped pre-assembled for easy installation.

The FRP resin for the project was primarily premium grade flame retardant polyester with UV inhibitors for the ladders, stair systems, and structural shapes. 2" deep heavy duty vinyl ester molded grating was used for the trenches for additional corrosion resistance.



*The installation was flawless and looks fantastic.*



## 2011 SALES AWARD

Richard Neuman joined Southwell in 2010 focusing on growing the SIRCO water sampler business. In 2011 his role was expanded to include sales of FRP grating and structural products. His determination and diligence were rewarded by Southwell President Rick van Rikxoort with a Hyundai Azera for top overall sales performance in 2011.



*Richard Neuman receives the keys to a Hyundai Azera for top sales performance in 2011 from the original Fiberman!!*

